Carter Family Office

Physical Petrochemical Trading

Operating across the refined fuels and feedstock market with structure, clarity and control.

V1.0

Overview

Carter Family Office (CFO) is a private office active in banking, commodities and trading, with a dedicated focus on refined petroleum products, as well as real estate and funding.

The energy division mainly operates across the United States Gulf Coast, Northwest Europe, the Middle East and Asia.

We maintain extended relationships with leading buyers, refineries and trading entities, many of whom we know personally. These relationships have been built on trust, shared objectives and consistent value.

Carter Family Office is committed to energy security and responsible trading. We believe that dependable energy supply supports global development, stability and economic growth.

Market Scope

Our principal product focus includes:

- EN590
- D6
- Jet A-1
- AGO, LNG, LPG
- Feedstocks such as WTI and Eagle Ford where aligned

We operate through major global hubs including Houston, Rotterdam, Fujairah and Jurong, and remain open to other regions where structure, reliability and compliance are clear.

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FAMILY OFFICE

Approach

Carter Family Office operates from a principal position built on trust, readiness and discretion. We focus on clear communication, confidentiality and controlled progression.

We prefer to engage directly with capable entities, beginning with standard documentation such as CIS and KYC, followed by a concise discussion on logistics and banking. These initial questions are intentionally non-compromising and designed to ascertain downstream compatibility ahead of engagement. They help build mutual confidence and ensure that markets and product sellers are properly aligned.

We do not engage with extended broker chains or fee-led proposals. Fees should be guided by contribution, not by facilitation. Commercial parameters are determined by principals according to their trade positions and readiness to perform.

Transaction Structure

Carter Family Office primarily prefers FOB-based transactions, including TTV, TTT and pipeline deliveries, where logistics, control and discharge arrangements are clearly defined. CIF structures are also considered where commercially appropriate and aligned with counterpart capability.

VTV (STS) or TTO transfers are not our standard preference and will only be considered where expressly agreed and properly structured.

We operate on a simple deal recap basis covering fuel type and specification, commercial terms, quantities, location, logistics, price and execution steps. This ensures clarity and efficiency without unnecessary procedural layers.

Each transaction is managed discreetly and aligned with verified operational capability. Where appropriate, a Charter Party Agreement (CPA) or Tank Storage Receipt (TSR) may be confirmed once the framework and documentation are properly established.

Proof of Product is typically presented following readiness and issuance of the Commercial Invoice (CI). Proof of Funds may not be required in all cases, depending on the transaction structure and working relationship.

Requests for allocation numbers, vessel details or up-front proof of product are not entertained, as these often indicate non-principal involvement or speculative positioning.

We understand the costs and operational implications of testing, RWA, NOR and related requirements. For this reason, we begin with the essentials. Once both sides are aligned, the principals close directly and professionally.

Logistics and Banking

Logistics and banking are central to every engagement. We maintain access to key ports, storage facilities, inspection services and financial institutions, ensuring that product movement and payment are aligned and properly documented.

Transactions are supported by recognised trade instruments and conducted under compliant structures. Operational readiness and financial capability are matched carefully before execution, ensuring clarity and security throughout.

Industry Context

Oil and gas remain essential to global progress. Despite the policy focus on renewables, hydrocarbons continue to support transport, manufacturing, technology and agriculture.

Underinvestment in traditional energy has created imbalance and opportunity. Carter Family Office recognises this and continues to position within the physical and financial structures that support long-term energy stability and value creation.

Execution

Our framework is straightforward and controlled.

1. Initial Contact - CIS/KYC and brief review of logistics and banking.
2. Suitability - Discussion of structure, product interest and readiness.
3. Offer and Confirmation - Availability and terms reviewed privately.
4. Documentation - CI and related papers exchanged under confidentiality.
5. Alignment - Final checks on logistics and banking.
6. Execution - Principals complete and close.

This method allows transactions to move efficiently while protecting all parties and information.

Principles

Carter Family Office conducts business with respect, discretion and trust. Our relationships are built over time and maintained through performance and integrity.

We focus on reliability, not volume, and work with those who share a commitment to proper process, confidentiality and genuine delivery.

Energy security is both a responsibility and an opportunity. Our role is to ensure that capable and trusted participants remain connected through sound structure and shared purpose.

Next Steps

Carter Family Office engages within defined parameters where structure, readiness and alignment are clear. Our criteria focus on verified product availability, logistical integrity and capable counterparties who value confidentiality and precision.

We operate within a measured scope, concentrating on transactions that reflect genuine substance and practical deliverability. Each engagement is approached with control, handled with discretion and closed on performance.

Our objective is to maintain continuity across relationships that share these standards, building value through clarity, reliability and mutual respect.

For registration or participation enquiries:

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